

Lucas Tree Experts Sells Residential Division to Focus on Utility Expansion

Davey Tree Purchases Local Lawncare and Residential Tree Services Division

PORTLAND, ME - DECEMBER 21, 2021 - Today, [Lucas Tree Experts](#), a third-generation Integrated Vegetation Management company, announced the sale of its local lawncare and residential tree services division to [Davey Tree](#), a professional residential tree services company with over 40 years of employee-ownership and deep industry experience. The sale enables Lucas Tree Experts to focus its efforts on the rapidly expanding utility services industry and maintain its reputation as a leader in vegetation management. Lucas Tree Experts' commitment to safe, sustainable vegetation management for state utilities, electric cooperatives, pipelines, and municipality customers is something the company seeks to expand up and down the US eastern corridor and throughout Canada.

The sale - which was completed on December 10, 2021 - only affects the local lawncare and residential tree service division; Lucas Tree Experts' rapidly expanding utility division will continue to be serviced out of the Falmouth, Maine headquarters.

"We believe the sale allows our team to truly home in on what we do best - utility services - and expand our utility work footprint thoughtfully and intentionally," said Arthur Batson Jr., President for Lucas Tree Experts.

Background on Lawncare and Residential Tree Business Sale to Davey Tree

Lucas Tree Experts' leadership team put a lot of time and research into this sale decision and ultimately chose Davey Tree because of its residential focus and positive reputation for treatment of customers and employees.

"The residential work accounts for only 3% of our total business, but it was still very important to our family and our management team to find a company that would treat our Greater Portland residential customers and employees the way we would want them to be treated. We will work with Davey Tree over the coming weeks to ensure a smooth transition for all involved," said Art Batson III, Chief Financial Officer for Lucas Tree Experts.

Davey Tree is a national residential tree company that has maintained a longstanding division in Maine. All 13 employees of Lucas Tree Experts' lawncare and residential tree division have been offered and accepted positions with Davey Tree, which plans to honor their tenure and years of service. Financial terms of the sale have not been disclosed. For more information about Davey Tree, please visit www.daveytree.com.

Lucas Tree Experts Plans for Continued Regional Growth

Now on its third generation of family ownership, Lucas Tree Experts has become a true leader in integrated Vegetation Management for investor-owned utilities, electric cooperatives, pipelines, and municipality-owned utility customers. With humble roots in Maine, the company's operations cover from Nova Scotia to the Carolinas and has grown to over 550 employees across the region it serves. To-date, the Maine-based corporation has seen rapid growth in revenue since 2016—a direct result of its utility vegetation management operation.

“I look forward to seeing what 2022 has in store for Lucas Tree Experts as we bring our exceptional utility services and sustainable solutions to more regions in the near future. I want to thank our customers all the way from Canada to the Southern US, and our current and former employees for supporting us in this transition,” concluded Batson III.

Lucas Tree Experts is a Tree Care Industry Association (TCIA) accredited company, ensuring that all employees and customers are cared for with the utmost focus on safety, professionalism, and environmental stewardship.

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About Lucas Tree Experts

Lucas Tree Experts has been providing integrated vegetation management services to utilities throughout North America since 1926. We offer a diverse array of services including both distribution and transmission vegetation maintenance, emergency storm response, and residential lawn care and tree maintenance. In this time, we have grown to be leaders in the industry by delivering quality goods and services to our customers, by being responsible members of the community, and by providing employees with opportunities to achieve their personal goals. Paramount to our success has been our continued focus and advancement in safety, technology, and training and development of strong leaders in our industry. For more information, please visit www.lucastree.com.