



Dear Valued Customer:

We want you to be among the first to know about an important change we are making and how it impacts you. In 1926 John P. Lucas at the age of twenty-eight decided to leave his employer, The Davey Tree Expert Company, and start his own tree service company in Bangor, Maine. He catered to the large estates along the Maine Coast but began to focus on clearing new right of ways for the telephone and power companies, which were expanding rapidly. Today, the overwhelming part of our business involves providing vegetation management services to utilities along the eastern seaboard from Nova Scotia to South Carolina. We have continued to grow our market presence with a great deal of success.

Our Residential Tree and Plant Health Care Division was developed in 1982 when we purchased the George Goodall Tree Company of Falmouth, Maine. Although we have expanded our geographic footprint in the Utility market, our Residential Division has continued to operate only in the Greater Portland metro market due to the complexity and diversity of services it requires to be successful.

After much thought and research, we have chosen a new partner to grow and expand upon the level of service our Residential customers expect. We are pleased to announce the sale of our Residential Division to The Davey Tree Expert Company, founded in 1880 and employee-owned since 1979. Davey Tree is one of the oldest, largest, and most respected tree service companies in the nation and takes a similar science-based approach to tree and plant health care. We are confident their organization will be excellent stewards of our customers and provide new career opportunities for our talented team of arborists and technicians.

Moving our Residential Division to Davey Tree, where John P. Lucas began his career nearly 100 years ago, is a fitting transition that will allow Lucas Tree Experts to re-focus its efforts on the Utility vegetation market.

**“Growing Naturally...Since 1926”**

Lucas Tree Expert  
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Thank you for putting your trust and confidence in our company. We truly appreciate your business and know that you and your property will be well cared for by Davey.

Sincerely,

A handwritten signature in black ink, appearing to read "Arthur Batson Jr.", written in a cursive style.

Arthur Batson Jr, President